

MP Birla Institute of Management

Report on Industrial Visit to L&T Valves, Kancheepuram

6 & 7 June 2013



1. A team of 39 students of Section-C(2011-13) accompanied by Prof. Rohini Shetty, Prof. Basanna Patagundi, Mr. Praveen Savadi and Prof. Amreen left to Kancheepuram on 5 June 2013 at 11.00 pm. The team arrived at Kancheepuram at 5.30 am on 6 June 2013.
2. The team visited L&T Valves at Kancheepuram on 6 June 2013. We were received warmly by Mr.Umesh Kannan, AGM- HR at L&T Valves. The company visit started with a brief address by Mr. Ravindran, Head- Kancheepuram Plant. He gave a overview of valves industry followed by company overview of L&T valves. In addition, he talked about the paradox of sustainability and growth of business models in the present business environment. He explained the role of innovation

leading to sustainability of business. He shared his experience and explained bottom of pyramid approach used by him at L&T valves. He explained significance across the components of bottom of pyramid with people as base in the pyramid followed by internal process, customers and Finance/profit orientation. Mr. Ravindran offered to provide internships to our students in the area of operations management. His address was followed by Q&A session. Our students asked questions related to outsourcing, growth of valves industry and L&T group. Tea & biscuits was served during the address.

3. After the address, entire team was divided in two teams of 20 each. The team visited shop floor in four buildings namely, building A,B,C and D. Each team was accompanied by one executive to explain the operations on shop floor. The teams could not visit building D due to safety reasons. Section D hosts shop floor to manufacture huge industrial valves. But we could see the operations from outside the building. Duration of the visit was two and half hours.
4. After returning from the visit, the students took rest for two hours in the hotel. In the evening, the team visited Ekambaranathar Temple and Kanchi Kamakshamma temple. The students who had interest to visit temple were asked to join for the visit to temple. Interestingly, all students joined for the visit. The students had very good darshan at Kanchi Kamakshi Temple. Sri. Nataraj Shastri , one of the senior priests at temple talked to students and explained the reasoning behind many rituals. The students also asked few questions related to rituals. Students found it very useful and very happy with the visit. We were able to connect with Sri. Nataraj Shastri through Sri. A. Krishnamurthy, Director, MPBIM. The day ended with dinner organized by tour manager
5. The team checked out from the hotel on 7 June 2013 and started the day by visiting Varadharaja Perumal Temple, which is known for Golden Lizard in addition to

marvelous temple architecture. Temple visit was followed by visit to Mahabalipuram beach. Students enjoyed thoroughly at the beach in the scorching hot sun. The team returned to Kancheepuram for late lunch.

6. The team left to Bangalore on 7 June 2013. On the way back, the team was able visit golden temple at Vellore. Students enjoyed the beauty and creativity of golden temple.
7. The team returned to Bangalore at 4.00 am on 8 June 2013.
8. In sum, the entire team thoroughly enjoyed the visit. Entire batch of students were well behaved and were very co-operative throughout the trip. The students had fun, joy and a great learning experience during the visit.